CHALLENGE ACCEPTED
Global Scale
• More than 120,000 employees
• Presence in about 60 countries
• Headquartered in Wichita, Kansas

Private Ownership
One of the largest privately held companies in America with $100 Billion in annual revenues*

Distinctive Corporate Culture
Market-Based Management®

*Our revenues fluctuate with the price of commodities. They have been estimated by Forbes as high as $100 billion.
Overview: Koch Companies

Flint Hills Resources
- Crude oil refining & supply
- Biofuels
- Chemicals & polymers

Georgia-Pacific
- Consumer products
- Pulp, paper & packaging
- Building products
(2005 acquisition)

Invista
- Nylon intermediaries & polymers
- Premium apparel fibers
  - Nylon, spandex
- Performance nylon fibers
(2004 acquisition)

Koch Ag & Energy Solutions
- Fertilizers
- Natural gas
- Power
- Methanol

Molex
- Commercial and micro connectors
  - Telecom, consumer, auto
- Integrated electronic products
(2013 acquisition)

Guardian Industries
- Float, value-added & fabricated glass products
- High-value coatings for plastics
- Building products distribution
(2017 acquisition)

Koch Supply & Trading
- Commodities trading
  - Crude oil, refined products, metals, natural gas, LNG
- Risk management
- Logistics & operations

Koch Minerals
- Petroleum coke
- Coal, cement, sulfur
- Petroleum & natural gas properties

Koch Chemical Technology Group
- Mass transfer, mist elimination
- Ultra-low emission burners
- Membrane separation systems
- Heat exchangers

In addition to the wholly-owned subsidiaries listed above, KII also holds minority investments in innovative companies that represent potential new growth platforms, including:

- Infor
- Colonial Pipeline
- Colfax
- EMSC
North American Assets:

Koch Fertilizer, LLC and its affiliates have the capability to market and distribute more than 13 million tons of fertilizer products annually.
Our Vision – No One Gets Hurt!

Our Team

- Employ approximately 300 individuals
- It takes many types of roles
- One of the largest nitrogen fertilizer plants in the US

Construction began in 1975 by Farmland Industries

Acquired by Koch Industries in 2003

- Included purchase of plants in:
  - Fort Dodge, IA
  - Beatrice, NE
  - Dodge City, KS
  - Enid, OK
  - 12 terminals in North America
Expansion – What We’ve Built in Enid:
Construction Overview:

- New 900,000 ton/year urea plant
- Efficiency improvements and capacity increases to existing ammonia plants
- Added capability to produce high-purity urea to serve the diesel exhaust fluid market
- High-speed truck and rail loading facilities
- Additional 90,000 tons of urea storage capacity
- Electric power substation to supply new power and improve the reliability of existing power to the facility
- Majority of construction/commissioning activities wrapping-up in late 2017
- Infrastructure to process water discharged from the city of Enid’s wastewater treatment plant
Reuse Water Project - Background:

- Region was experiencing severe multi-year drought
- City of Enid was looking for ways to reduce draw on water supply – Koch was largest industrial user of water resources
- Koch’s philosophy: role of business to create products our customers value – do so while using fewer resources and respecting the environment
- New treatment plant has capacity to treat up to 8 million gallons of water per day
- **At full capacity:**
  - Expect to replace up to 1.8 billion gallons of potable water with reuse water
  - Reduce average usage of potable water to less than 1 million gallons per day
- Increase production capacity while reducing overall potable water usage by up to 90 percent
Win-Win Partnership: