



K KOCH™

CHALLENGE ACCEPTED





Global Scale

- More than 120,000 employees
- Presence in about 60 countries
- Headquartered in Wichita, Kansas

Private Ownership

One of the largest privately held companies in America with \$100 Billion in annual revenues*

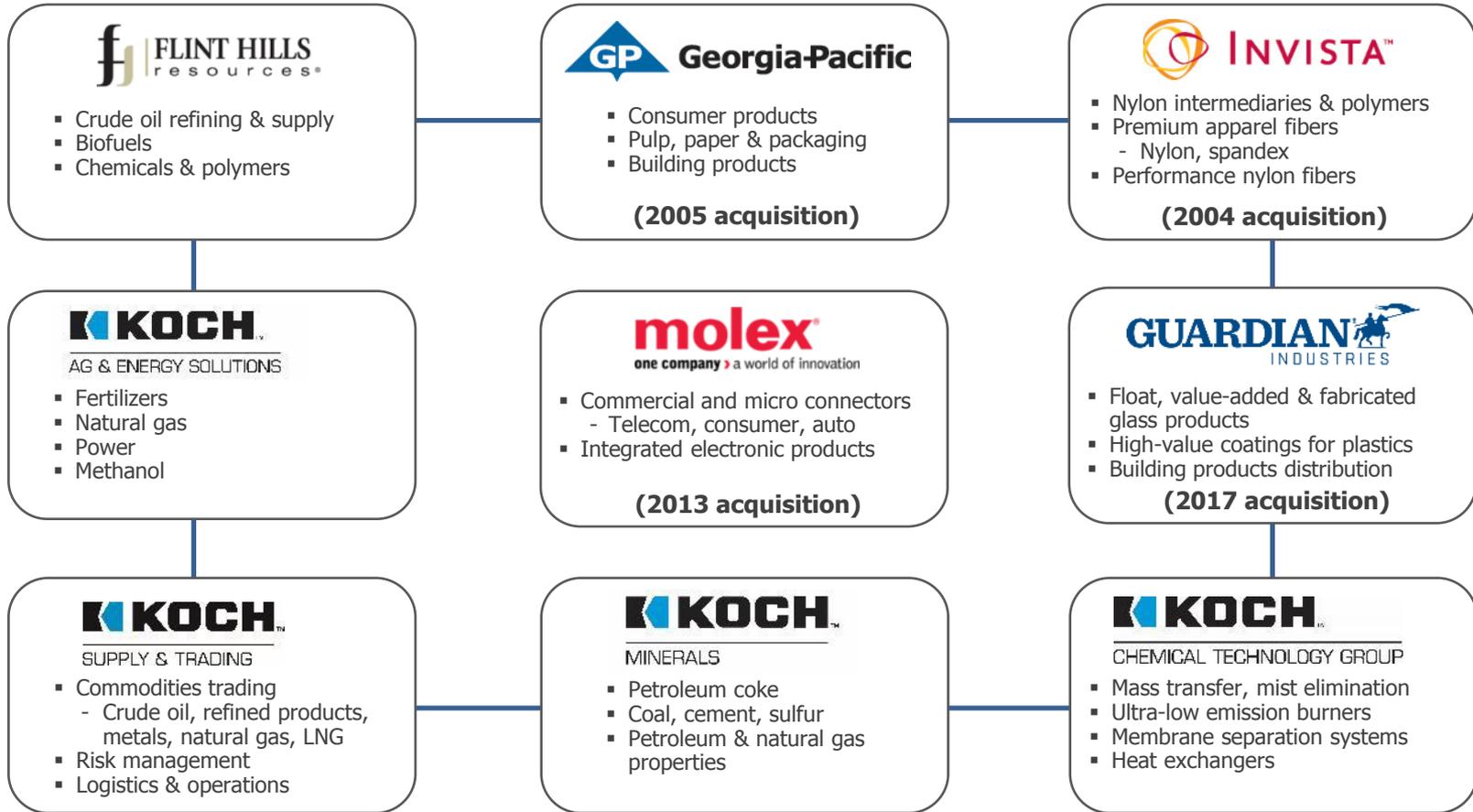
Distinctive Corporate Culture

Market-Based Management®

*Our revenues fluctuate with the price of commodities. They have been estimated by Forbes as high as \$100 billion.

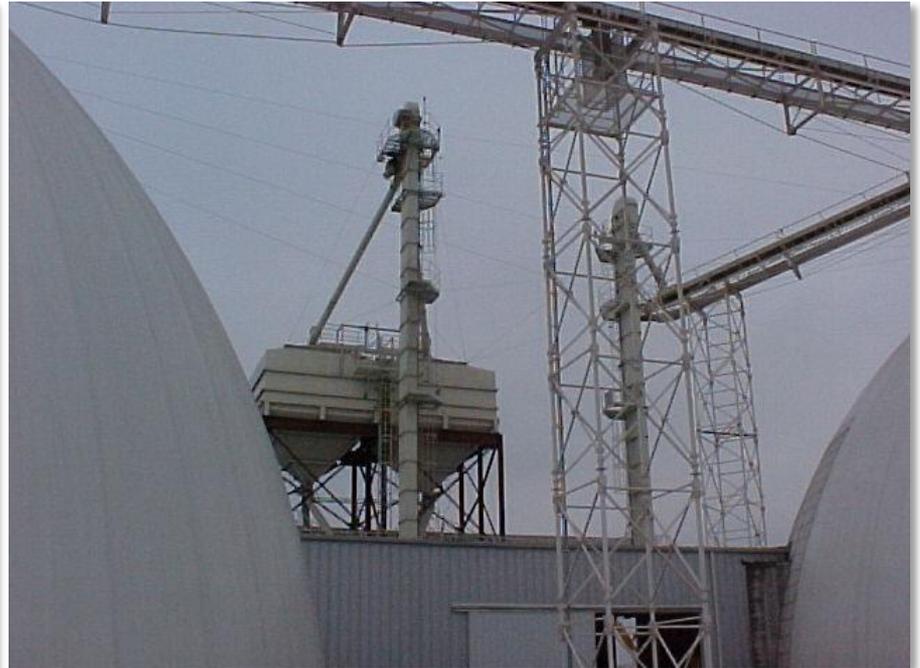


Overview: Koch Companies



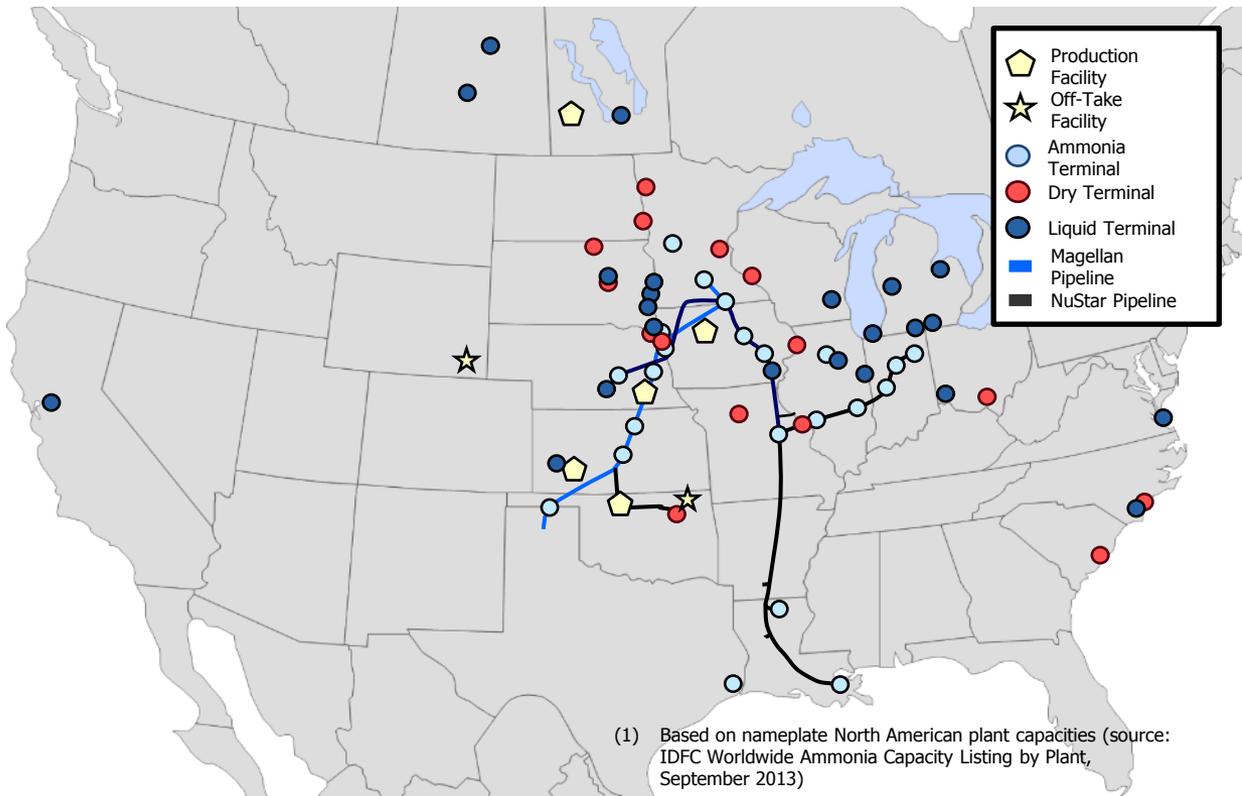
In addition to the wholly-owned subsidiaries listed above, KII also holds minority investments in innovative companies that represent potential new growth platforms, including:





North American Assets:

Koch Fertilizer, LLC and its affiliates have the capability to market and distribute more than 13 million tons of fertilizer products annually



Enid Plant Overview:



Our Vision – No One Gets Hurt!

Our Team

- Employ approximately 300 individuals
- It takes many types of roles
- One of the largest nitrogen fertilizer plants in the US

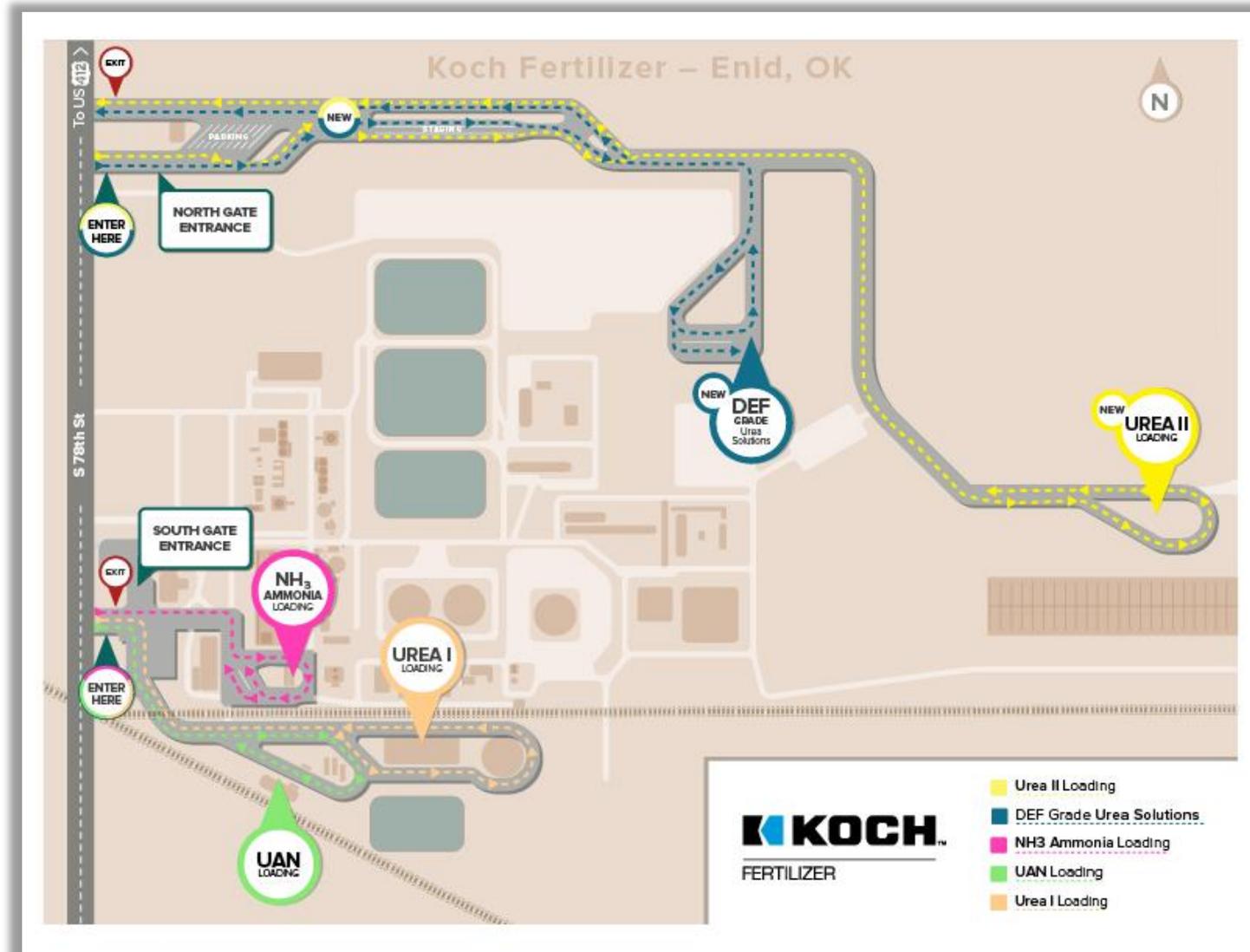
Construction began in 1975 by Farmland Industries

Acquired by Koch Industries in 2003

- Included purchase of plants in:
 - > Fort Dodge, IA
 - > Beatrice, NE
 - > Dodge City, KS
 - > Enid, OK
 - > 12 terminals in North America



Expansion – What We've Built in Enid:



Construction Overview:

- New 900,000 ton/year urea plant
- Efficiency improvements and capacity increases to existing ammonia plants
- Added capability to produce high-purity urea to serve the diesel exhaust fluid market
- High-speed truck and rail loading facilities
- Additional 90,000 tons of urea storage capacity
- Electric power substation to supply new power and improve the reliability of existing power to the facility
- Majority of construction/commissioning activities wrapping-up in late 2017
- **Infrastructure to process water discharged from the city of Enid's wastewater treatment plant**



Reuse Water Project - Background:



- Region was experiencing severe multi-year drought
- City of Enid was looking for ways to reduce draw on water supply – Koch was largest industrial user of water resources
- Koch’s philosophy: role of business to create products our customers value – do so while using fewer resources and respecting the environment
- New treatment plant has capacity to treat up to 8 million gallons of water per day
- **At full capacity:**
 - Expect to replace up to 1.8 billion gallons of potable water with reuse water
 - Reduce average usage of potable water to less than 1 million gallons per day
- **Increase production capacity while reducing overall potable water usage by up to 90 percent**



Win-Win Partnership:





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